

# **Financial Statements and Supplemental Information**

Years Ended June 30, 2014 and 2013



# **Financial Statements and Supplemental Information** Years Ended June 30, 2014 and 2013

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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees of San Diego Museum of Art

## **Report on the Financial Statements**

We have audited the accompanying financial statements of San Diego Museum of Art (a nonprofit organization), which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of San Diego Museum of Art as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matter**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplemental information on page 21 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

AKT LLP

San Diego, California November 24, 2014

## **Statements of Financial Position**

June 30, 2014 and 2013

		2014		2013
ASSETS				
Cash	\$	981,343	\$	279,401
Accounts receivable	*	239,202	Ť	317,156
Pledges receivable		603,834		413,699
Grants receivable		312		6,881
Inventory		226,371		185,664
Prepaid expenses		32,876		72,413
Property and equipment, net of accumulated depreciation		6,708,112		6,181,435
Deferred charges, net of accumulated amortization		129,738		137,803
Investments - charitable remainder trusts and gift annuities		2,605,550		2,434,036
Investments		78,267,743		72,415,017
Collections (Note 1)		-		-
Total Assets	\$	89,795,081	\$_	82,443,505
LIABILITIES AND NET ASSETS				
Liabilities:				
Accounts payable	\$	1,013,548	\$	678,321
Accrued expenses	Ψ	434,269	Ψ	465,186
Debt obligations		5,813,895		5,882,230
2021 051194110110		0,010,000		0,002,200
Total Liabilities		7,261,712		7,025,737
Net Assets:				
Unrestricted:				
Board designated endowment		51,650,250		47,804,254
Art acquisitions		1,490,635		1,251,733
Support organizations		206,719		158,080
Operating		5,530,320		4,874,491
		58,877,924		54,088,558
Temporarily restricted		12,018,169		10,333,764
Permanently restricted		11,637,276		10,995,446
Total Net Assets		82,533,369	_	75,417,768
Total Liabilities and Net Assets	\$	89,795,081	\$	82,443,505

## **Statement of Activities**

Year Ended June 30, 2014

	_	Unrestricted		Temporarily Restricted		Permanently Restricted	Total
Revenue, Support and Investment Activity:							
Revenue and Support: City of San Diego County of San Diego	\$	366,050 13,000	\$	-	\$	- \$ -	366,050 13,000
Contributions		2,088,538		1,030,091		446,375	3,565,004
Grants Mambarahina		11,685		-		-	11,685
Memberships Support organizations		1,033,410 183,019		-		-	1,033,410 183,019
Admissions		596,916		_		_	596,916
Traveling exhibitions		210,000		-		-	210,000
Concerts		12,701		-		-	12,701
Education		36,471		-		-	36,471
Store sales, \$438,995, less cost of goods sold of \$213,937		225,058					225,058
Special events		1,201,012		-		-	1,201,012
Miscellaneous		172,680		-		-	172,680
Net assets released from restrictions, satisfaction of program restrictions				(COE CC4)			,
, ,	-	625,664		(625,664)	-	<u> </u>	
Total Revenue and Support		6,776,204		404,427		446,375	7,627,006
Investment Activity: Interest income Endowment allocation	_	83 5,909,557		-		- -	83 5,909,557
Total Investment Activity		5,909,640		-		-	5,909,640
Total Revenue, Support and Investment Activity	_	12,685,844		404,427		446,375	13,536,646
Expenses:							
Programs		3,848,906		-		-	3,848,906
Program services Supporting services		4,550,562 3,484,472		_		-	4,550,562 3,484,472
Total Expenses	-	11,883,940		_	-		11,883,940
Change in Operations	_	801,904	_	404,427	_	446,375	1,652,706
Other Income (Losses):						•	
Investment return		8,382,783		2,794,214		195,455	11,372,452
Endowment allocation	_	(4,395,321)	-	(1,514,236)	-	<u> </u>	(5,909,557)
Total Other Income	_	3,987,462		1,279,978	_	195,455	5,462,895
Change in Net Assets		4,789,366		1,684,405		641,830	7,115,601
Net Assets, beginning	_	54,088,558		10,333,764		10,995,446	75,417,768
Net Assets, ending	\$_	58,877,924	\$	12,018,169	\$	11,637,276 \$	82,533,369

## **Statement of Activities**

Year Ended June 30, 2013

	-	Unrestricted	_	Temporarily Restricted	_	Permanently Restricted	Total
Revenue, Support and Investment Activity:							
Revenue and Support:	Φ	202 604 6	<b>ተ</b>		φ	<b>c</b>	202 604
City of San Diego County of San Diego	\$	293,691 § 60,000	Ф	- 15,000	\$	- \$	293,691 75,000
Contributions		1,801,950		811,517		<u>-</u>	2,613,467
Grants		6,381		-		-	6,381
Memberships		1,151,621		-		-	1,151,621
Support organizations		133,303		-		-	133,303
Admissions		572,485		-		-	572,485
Traveling exhibitions		168,177		-		-	168,177
Concerts		17,901		-		-	17,901
Education		38,578		-		-	38,578
Store sales, \$427,782, less cost of goods sold of \$206,063		221,719		_		_	221,719
Special events		1,115,011		_		_	1,115,011
Miscellaneous		156,426		_		_	156,426
Net assets released from restrictions,		100, 120					100, 120
satisfaction of program restrictions	_	939,041	_	(939,041)	_	<u> </u>	
Total Revenue and Support		6,676,284		(112,524)		-	6,563,760
Investment Activity: Interest income		51		-		-	51
Endowment allocation	-	6,192,948	_	-		<del>-</del> -	6,192,948
Total Investment Activity	-	6,192,999	_	-	-	<u> </u>	6,192,999
Total Revenue, Support and Investment Activity		12,869,283		(112,524)		-	12,756,759
Expenses:							
Programs		4,598,135		-		-	4,598,135
Program services Supporting services		4,641,794		-		-	4,641,794
•	-	3,988,877	-			<u> </u>	3,988,877
Total Expenses	-	13,228,806	-	-	_	<u> </u>	13,228,806
Change in Operations		(359,523)		(112,524)		-	(472,047)
Other Income (Losses):							
Investment return		6,042,999		2,255,640		55,702	8,354,341
Endowment allocation	-	(4,594,161)	_	(1,598,787)		<u> </u>	(6,192,948)
Total Other Income	-	1,448,838	_	656,853	_	55,702	2,161,393
Change in Net Assets		1,089,315		544,329		55,702	1,689,346
Net Assets, beginning	-	52,999,243	_	9,789,435	_	10,939,744	73,728,422
Net Assets, ending	\$	54,088,558	\$_	10,333,764	\$_	10,995,446 \$	75,417,768

## **Statement of Functional Expenses**

Year Ended June 30, 2014

	Curatorial	Programs Exhibitions and Collections	Art Acquisitions	Education	Audience Program	Membership	Library
Labor Costs:							
Payroll expenses:							
· ·	\$ 312,609 \$	474,941 \$	- \$	527,424	\$ 121,496	\$ 159,491	\$ 57,036
Payroll taxes	19,675	35,257		37,456	9,195	10,488	4,197
Employee benefits	37,651	81,928	_	77,856	25,342	16,128	4,955
Pension benefits	4,472	11,850		13,668	3,402	2,719	1,379
Workers' compensation	5,921	6,289	_	7,048	1,730	2,127	631
	380,328	610,265		663,452	161,165	190,953	68,198
Temporary labor	299,029	11,079	-	23,589	-	-	-
. , ,	679,357	621,344	-	687,041	161,165	190,953	68,198
	,	- ,-			- ,		,
Other Expenses:							
Advertising	731	25	-	-	-		
Amortization		-	-				-
Art Acquisition	-	-	7,875	-	-		
Audio visual	-	-	-	3,268	9,068	555	
Automobile	815	401	-	3,661	290		
Books	623	-	-	988	453		1,451
Cash short (over)	-	-	-	-		100	, .
Catalogs	173		-	60	180	-	
Catering	855	171	-	8,450	9,168	28,180	
Conservation and binding	1,265	61,200		-	-		
Contract services	136,664	31,564	_	74,733	147,015	5,866	20,426
Credit card charges	-	-		- 1,100	-	16,261	,
Depreciation	461,664	53,059	_	27,303	27,303	3,362	52,723
Dues and subscriptions	500	85		610	- ,,,,,,	175	4,455
Equipment	-	245		-	-	-	805
Fees	76,758	813,870		15,148	112,699	2,142	6,192
Freight		69,832	_	-	2,856		-,
Fundraising		-		-	_,	1,376	
Graphics	-	27,633	-	-	168	-	
Income taxes		-	-	-			
Insurance	74,356	169,778	_	4,397	4,397	542	8,492
Interest	4,257	489	-	252	252	31	486
Legal and audit	-	-	-	-	-		
Marketing	-	-	-	-	3,179	14,731	
Miscellaneous	-	-	-	-	-	-	
Photographs and slides	-	7,560	-	-		-	396
Postage	2,499	985	_	367	488	15,829	791
Printing	5,794	356		7,108	18,351	19,997	177
Property taxes	-,		_	- ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	-	
Rentals	6,358	5,563		4,837	13,066	3,277	5,553
Repair and maintenance	-	8,707	-	-,		-,	2,000
Small tools	289	12,116	-	12,508	21,532	2,336	28
Supplies and materials	1,637	46,087	_	55,416	10,290	1,455	2,346
Telephone	3,817	2,537	-	2,537	829	951	951
Travel and seminars	5,847	3,008	_	15,586	2,202	-	231
Utilities	394,784	45,373	-	27,498	23,348	2,875	45,085
	1,179,686	1,360,644	7,875	264,727	407,134	120,041	150,588
Total Expenses S	\$\$	1,981,988 \$	7,875 \$	951,768	\$ 568,299	\$ 310,994	\$ 218,786

Total Programs \$ 3,848,906

See accompanying notes to financial statements.

147,779   S	
12,406	2013 Tot
9,799         -         10,705         12,348         16,309         43,350         41,578         37,917         294,274           12,406         -         24,061         16,731         16,471         66,215         86,816         57,238         523,798           2,021         -         1,684         2,230         2,937         9,895         8,661         71,635         105,682           2,021         -         1,684         2,230         2,937         9,895         8,661         8,662         596,58           174,479         -         181,315         210,128         258,115         87,398         710,945         714,87         5198,268           174,479         -         185,293         215,183         260,250         873,958         807,472         715,115         5,639,808           329,540         16         250         10,139         -         245         100         -         341,046           5,55         15         -         -         -         -         7,675         -         7,675           16         250         10,139         -         245         100         -         341,048           29,541         11	
12,406   -   24,061   18,731   18,471   66,215   88,816   57,238   523,788   2,474   -   3,456   3,153   5,497   23,213   12,764   17,835   105,882   2,027   -   1,684   2,230   2,937   9,895   8,561   47,479   -   181,315   210,128   258,115   873,988   710,945   714,967   5,198,268   174,479   -   185,293   215,183   260,250   873,958   807,472   715,115   5,639,808   174,479   -   185,293   215,183   260,250   873,958   807,472   715,115   5,639,808   329,540   16   250   10,139   -   245   100   -   341,046   341,047   341,0	4,575,0
2,474         -         3,456         3,153         5,497         23,213         12,764         17,635         15,862         59,838           174,479         -         181,315         210,128         258,115         873,968         710,945         714,967         5,198,268           -         -         3,378         5,055         2,135         -         96,527         148         441,540           174,479         -         185,293         215,183         280,250         873,988         807,472         715,115         5,639,808           329,540         16         250         10,139         -         245         100         -         341,046           8,9,540         16         250         10,139         -         245         100         -         341,046           8,9,540         16         250         10,139         -         245         100         -         341,046           8,9,540         16         250         10,139         -         245         100         -         341,046           1,041         1,042         1,042         1,042         1,042         1,042         1,042         1,042         1,042         1,042	319,2
174.479	520,9
174,479	115,1
174,479	69,8
174,479	5,600,2
\$29,540	506,4
-         -         -         -         -         -         -         -         -         -         -         -         -         -         -         7,737           -         709         -         5,526         150         -         169         1,223         20,668           116         236         29         561         20         697         2,410         1,114         10,350           -         4177         -         13         40         291         -         -         400           21         -         (100)         -         (40)         -         -         -         (40)           212         -         -         38         -         61         -         2,000         2,814           122         -         -         -         -         -         (40)         -         -         -         (40)           2124         -	6,106,7
- 709	266,9
10	8,0
116         236         29         561         20         697         2,410         1,114         10,350           -         417         -         13         40         291         -         -         4,276           -         -         (100)         -         (40)         -         -         -         (40)           212         -         -         38         -         61         -         2,090         2,814           120         16,525         22         203,749         314         11,182         82         10,777         289,595           -         -         -         -         -         -         -         -         62,465           7,067         21,429         1,217         241,543         10,774         164,869         21,869         55,316         940,352           -         -         9,471         -         21,368         -         -         -         47,100           5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         2,255         -         25         30,996	367,1
-         417         -         13         40         291         -         -         4,276           -         -         (100)         -         (40)         -         -         -         400           212         -         -         38         -         61         -         2,090         2,814           120         16,525         22         203,749         314         11,182         82         10,777         28,958           -         -         -         -         -         -         62,465           7,067         21,429         1,217         241,543         10,774         164,869         21,869         55,316         940,352           -         -         9,471         -         21,368         -         -         47,100           5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,666         40,754           -         -         -         25         -         25         32,327         2,425         -         3	38,
(100)	12,7
212         -         -         38         -         61         -         2,090         2,814           120         16,525         22         203,749         314         11,182         82         10,777         289,595           -         -         -         -         -         -         -         62,465           7,067         21,429         1,217         241,543         10,774         164,869         21,869         55,316         940,352           -         -         9,471         -         21,368         -         -         -         47,100           5,044         -         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,366         40,754           1,092         -         255         -         25         30,396         195         2,366         40,754           1,092         -         -         -         2,673         2,658         9,563         7,912         1,142,142           2         -         -         -         2,673         2,658         9,563         7,912	5,3
120         16,525         22         203,749         314         11,182         82         10,777         289,595           -         -         -         -         -         -         -         62,465           7,067         21,429         1,217         241,543         10,774         164,869         21,869         55,316         940,352           -         -         9,471         -         21,368         -         -         -         47,100           5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,366         40,754           -         -         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         72,688           -         -         -         -         2,6731         -         - <t< td=""><td>(</td></t<>	(
-         -         -         -         -         -         -         62,465           7,067         21,429         1,217         241,543         10,774         164,869         21,869         55,316         940,352           -         -         9,471         -         21,368         -         -         -         47,100           5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,366         40,754           -         -         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         72,688           328         -         200         -         -         2,631         -         -         2,631           812         -         -         412         1,625         1,744         4,288         1,224 <td>7,0</td>	7,0
7,067         21,429         1,217         241,543         10,774         164,869         21,869         55,316         940,352           -         -         9,471         -         21,368         -         -         -         47,100           5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,366         40,754           -         -         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         7,2688           -         -         -         -         -         -         -         2,631           328         -         200         -         -         -         2,631         -         -         2,631           812         -         -         412         1,625         1,744         4,288	334,
-         9,471         -         21,368         -         -         -         47,100           5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,366         40,754           1,092         -         -         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         -         2,631           328         -         200         -         -         -         2,631         -         -         2,631           812         -         -         -         -         2,631         -         - <td< td=""><td>118,4</td></td<>	118,4
5,044         -         5,044         2,555         5,044         10,827         10,962         7,599         672,489           1,092         -         255         -         25         30,996         195         2,366         40,754           -         -         -         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         -         28,329           -         -         -         -         -         -         -         -         28,329           -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	1,071,4
1,092         -         255         -         25         30,996         195         2,366         40,754           -         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         1,376           328         -         200         -         -         -         -         -         2,631           812         -         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         8,418         -         -         8,418           345,040         -         -         3,700         -         -         -         11,991         378,641           -         71,460	46,0
-         -         -         -         32,327         2,425         -         35,802           934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         -         1,376           328         -         200         -         -         -         -         -         28,329           -         -         -         -         -         -         -         2,631         -         -         2,631           812         -         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         -         493         100         101         70         6,202           -	584,
934         14,837         822         55,734         2,873         22,658         9,563         7,912         1,142,142           -         -         -         -         -         -         -         -         72,688           -         -         -         -         -         -         -         -         1,376           328         -         200         -         -         -         -         -         2,631         -         -         2,631           812         -         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         -         -         88,418         -         -         88,418           345,040         -         -         -         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         1,210         18,819           11,252         385         4,021         802         501	47,3
-         -         -         -         72,688           -         -         -         -         -         -         1,376           328         -         200         -         -         -         -         -         28,329           -         -         -         -         -         2,631         -         -         2,631           812         -         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         -         -         88,418         -         -         88,418           345,040         -         -         3,700         -         -         -         11,991         378,641           -         71,460         -         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148<	36,0
-         -         -         -         -         1,376           328         -         200         -         -         -         -         -         28,329           -         -         -         -         -         -         -         2,631           812         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         -         88,418         -         -         88,418           345,040         -         -         -         88,418         -         -         11,991         378,641           -         71,460         -         -         -         -         -         11,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -	892,
328         -         200         -         -         -         -         -         28,329           -         -         -         -         -         2,631         -         -         2,631           812         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         -         -         88,418         -         -         88,418           345,040         -         -         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         11,991         378,641           -         -         -         9,653         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303 <td>412,8</td>	412,8
-         -         -         2,631         -         2,631           812         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         -         -         88,418         -         -         88,418           345,040         -         -         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         71,460           -         -         -         9,653         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         -         10,242         -         10,242           2,262         1,925         6	12,
812         -         -         412         1,625         1,744         4,288         1,224         272,067           47         -         -         24         93         100         101         70         6,202           -         -         -         -         -         88,418         -         -         88,418           345,040         -         -         -         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         71,460           -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,	47,
47         -         -         24         93         100         101         70         6,202           -         -         -         -         88,418         -         -         88,418           345,040         -         -         -         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262	5,
-         -         -         -         88,418         -         -         88,418           345,040         -         -         3,700         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         71,460           -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         3,785	223,
345,040         -         -         3,700         -         -         -         11,991         378,641           -         71,460         -         -         -         -         -         71,460           -         -         -         -         -         -         -         71,460           -         -         -         -         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429	9,
-         71,460         -         -         -         -         -         71,460           -         -         -         9,653         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         3,785         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429         3,447         4,076         14,201         2,981         7,371         58,092         7,374         215,202           951         -         1,903         1,163         2,240         12,314	98,
-         -         9,653         -         -         -         1,210         18,819           11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         3,785         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429         3,447         4,076         14,201         2,981         7,371         58,092         7,374         215,202           951         -         1,903         1,163         2,240         12,314         6,061         2,467         38,721           75         (1,398)         278         224         150	577,
11,252         385         4,021         802         501         2,017         305         4,654         44,896           81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         3,785         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429         3,447         4,076         14,201         2,981         7,371         58,092         7,374         215,202           951         -         1,903         1,163         2,240         12,314         6,061         2,467         38,721           75         (1,398)         278         224         150         38,778         3,928         6,450         75,359           4,313         -         -         2,	64,3
81,757         3,783         155         1,609         11,148         948         655         25,465         177,303           -         -         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         3,785         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429         3,447         4,076         14,201         2,981         7,371         58,092         7,374         215,202           951         -         1,903         1,163         2,240         12,314         6,061         2,467         38,721           75         (1,398)         278         224         150         38,778         3,928         6,450         75,359           4,313         -         -         2,185         8,626         9,259         9,374         6,498         579,218	25,7
-         -         -         -         10,242         -         10,242           2,262         1,925         6,644         75,357         1,515         4,638         66,804         2,104         199,903           -         -         3,785         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429         3,447         4,076         14,201         2,981         7,371         58,092         7,374         215,202           951         -         1,903         1,163         2,240         12,314         6,061         2,467         38,721           75         (1,398)         278         224         150         38,778         3,928         6,450         75,359           4,313         -         -         2,185         8,626         9,259         9,374         6,498         579,218	61,
2,262     1,925     6,644     75,357     1,515     4,638     66,804     2,104     199,903       -     -     -     3,785     -     -     13,119     239,847     253     265,711       1,016     626     512     1,079     408     1,249     17,063     431     71,193       429     3,447     4,076     14,201     2,981     7,371     58,092     7,374     215,202       951     -     1,903     1,163     2,240     12,314     6,061     2,467     38,721       75     (1,398)     278     224     150     38,778     3,928     6,450     75,359       4,313     -     -     2,185     8,626     9,259     9,374     6,498     579,218	258,4
-         -         3,785         -         -         13,119         239,847         253         265,711           1,016         626         512         1,079         408         1,249         17,063         431         71,193           429         3,447         4,076         14,201         2,981         7,371         58,092         7,374         215,202           951         -         1,903         1,163         2,240         12,314         6,061         2,467         38,721           75         (1,398)         278         224         150         38,778         3,928         6,450         75,359           4,313         -         -         2,185         8,626         9,259         9,374         6,498         579,218	9,
1,016     626     512     1,079     408     1,249     17,063     431     71,193       429     3,447     4,076     14,201     2,981     7,371     58,092     7,374     215,202       951     -     1,903     1,163     2,240     12,314     6,061     2,467     38,721       75     (1,398)     278     224     150     38,778     3,928     6,450     75,359       4,313     -     -     2,185     8,626     9,259     9,374     6,498     579,218	177, <sup>-</sup> 264, <sup>9</sup>
429     3,447     4,076     14,201     2,981     7,371     58,092     7,374     215,202       951     -     1,903     1,163     2,240     12,314     6,061     2,467     38,721       75     (1,398)     278     224     150     38,778     3,928     6,450     75,359       4,313     -     -     2,185     8,626     9,259     9,374     6,498     579,218	
951     -     1,903     1,163     2,240     12,314     6,061     2,467     38,721       75     (1,398)     278     224     150     38,778     3,928     6,450     75,359       4,313     -     -     2,185     8,626     9,259     9,374     6,498     579,218	52,
75     (1,398)     278     224     150     38,778     3,928     6,450     75,359       4,313     -     -     2,185     8,626     9,259     9,374     6,498     579,218	231,2 41,8
4,313     -     -     2,185     8,626     9,259     9,374     6,498     579,218	
	148,8 561,8
132,401 104,031 00,004 00,001 03,000 404,004 404,030 136,086 0,244,132	7,122,0
	1,122,0

Total Program Services \$ 4,550,562 Total Supporting Services \$ 3,484,472

	-	Programs Exhibits and	Art		Audience		
	Curatorial	Collections	Acquisitions	Education	Program	Membership	Library
abor Costs:							
Payroll expenses:							
Wages	\$ 517,065	\$ 462,138 \$	- \$	505,566	\$ 121,901	\$ 161,790	\$ 48,38
Payroll taxes	33,156	35,269	-	38,228	8,393	10,813	4,38
Employee benefits	42,468	77,075	-	67,495	11,986	11,622	5,0
Pension benefits	11,039	12,530	-	13,508	3,074	2,964	1,2
Workers' compensation	9,459	6,132	-	7,212	1,277	2,060	7
Tromero compensation	613,187	593,144		632,009	146,631	189,249	59,8
Temporary labor	317,946	29,724	-	34,486	110,001	934	10,3
Tomporary labor	931,133	622,868	-	666,495	146,631	190,183	70,2
ther Expenses:							
Advertising	779	25	-	-	-	-	
Amortization	-	-	-	-	-	-	
Art acquisitions	-	-	367,125	-	-	-	
Audio visual	2,088	391	-	3,534	13,726	1,355	
Automobile	661	769	-	2,705	215	77	
Books	189	198	-	581	722	-	2,4
Cash short (over)	-	-	-	-	-	-	
Catalogs	3,803	-	-	1,410	11	-	
Catering	12,146	5,126	-	9,733	13,469	27,883	
Conservation and binding	-	118,479	-	-	-	-	
Contract services	44,020	155,848	-	67,338	91,859	9,116	16,6
Credit card charges	-	-	-	-	-	13,637	
Depreciation	401,049	46,093	-	23,718	23,718	2,921	45,8
Dues and subscriptions	500	195		380	-	- -	7,3
Equipment	-	-		-	314	99	
Fees	95,199	496,119	-	17,503	164,992	1,801	6,3
Freight	82,335	328,257	-	-	2,275	-	-,-
Fundraising	-	-	-	-		12,760	
Graphics		45,516	-	171	1,725		
Income taxes	_	-	_		.,. 20	_	
Insurance	67,817	131,976	_	4,011	4,011	494	7,7
Interest	6,818	784	-	403	403	50	7,1
Legal and audit	4,511	704	<del>-</del>	403	403	-	
Marketing	4,511	_	_		1,750	16,523	
		-		-	1,750		
Miscellaneous  Photographs and slides	-	15.004	-	-	-	-	
Photographs and slides		15,084					,
Postage	5,024	2,631	-	860	501	20,059	8
Printing	36,985	12,151	-	18,818	10,040	25,285	
Property taxes			-		-	-	
Rentals	7,293	5,384	-	1,677	15,984	4,116	1,2
Repairs and maintenance	-	17,332	-	-			
Small tools	124	10,757	-	3,604	12,423	1,723	
Supplies and materials	2,660	45,661	-	43,407	7,542	1,204	2,3
Telephone	3,522	2,342	-	3,317	510	879	
Travel and seminars	29,553	3,143	-	21,644	3,446	2,422	
Utilities	381,792	43,880		28,250	22,579	2,781	43,6
	1,188,868	1,488,141	367,125	253,064	392,215	145,185	135,9

Total Programs \$ 4,598,135

	m Services								Supporting Services						
			Support			Special		Visitor				Building and			
N	Marketing	-	Organizations	Store		Events	_	Services		Administration	-	Security		Development	Total
	196,597	\$	-	\$ 152,403	\$	143,796	\$	213,500	\$	749,970	\$	638,278	\$	663,622 \$	4,575,0
	13,702		-	11,286		9,857		15,783		47,681		46,996		43,727	319,
	15,965		-	23,983		14,645		18,612		70,219		95,356		66,418	520,
	4,059		-	3,390		2,348		4,889		24,825		12,630		18,624	115,
	2,672	_		2,126		2,000	_	3,220	_	11,140	_	9,966	_	11,900	69,
	232,995		-	193,188		172,646		256,004		903,835		803,226		804,291	5,600,
	1,037	_	-	<u> </u>		5,864	_	414	_	1,320	_	97,895		6,508	506,
	234,032		-	193,188		178,510		256,418		905,155		901,121		810,799	6,106,
	256,822		706	_		7,289		-		201		-		1,150	266,
	-		-	-		-		-		8,065		-		-	8,
	-		-	-		-		-		-		-		-	367,
			865	-		7,518		357		6,203		-		2,144	38,
	90		10	693		73		68		752		4,875		1,736	12,
	-		169	-		205		39		455		364		22	5,
	-		-	(55)	)	-		(54)		-		-		-	(
	14		49	-		-		8		252		-		2,131	7,
	188		10,239	222		193,561		3,080		24,526		846		33,466	334,
	-		-	-		-		-		-		-		-	118,
	8,830		13,436	1,095		207,677		21,042		289,116		49,576		95,845	1,071,
	-		-	9,714		12		22,711		-		-		-	46,
	4,381		-	4,381		2,220		4,381		9,405		9,522		6,601	584,
	1,552		30	505		93		405		31,589		651		4,130	47,
	1,088		-	-		-		99		32,971		1,309		182	36,
	3,039		12,264	1,595		49,685		2,509		21,232		10,888		8,853	892
	-		-	-		-		-		-		-		-	412,
	-		-	-		-		-		-		-		-	12,
	-		-	-		-		-		-		-		-	47
	-		-	-		-		-		5,712		-		-	5
	741		160	-		375		1,482		1,591		1,610		1,276	223
	74		-	-		38		149		160		162		112	9
	-		-	-		-		-		94,394		-		-	98
	552,423		-	-		-		-		-		-		6,668	577,
	-		64,303	-		-		-		-		-		-	64
	1,004		-	-		5,935		-		18		16		3,626	25
	16,858		392	4,105		1,235		729		2,371		631		5,491	61,
	112,771		3,388	624		4,796		7,455		2,261		766		23,183	258,
			- 4 705	7,000		-		-				9,436		4.000	9,
	1,220		1,785	7,920		67,221		1,220		4,256		53,472		4,336	177,
	- 0.470		-	3,712		30		4.000		13,274		229,892		684	264,
	2,170		2.500	103		108		1,362		2,105		17,443		216	52,
	819		2,586	2,420		14,434		4,434		11,586		80,081		12,069	231,
	864		0.200	1,677		577		1,984		17,823		4,693		2,862	41,
	199		9,398	4,467		339		70		36,799		5,384		31,982	148,
	4,171 969,318	-	119,780	43,178		2,113 565,534	_	8,342 81,872	_	8,954 626,071		9,065 490,682	_	6,284 255,049	561, 7,122,

Total Program Services \$ 4,641,794

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Total Supporting Services \$ 3,988,877

## **Statements of Cash Flows**

Years Ended June 30, 2014 and 2013

	_	2014	2013
Cash Flows from Operating Activities:			
	\$	7,115,601 \$	1,689,346
Adjustments to reconcile change in net assets to net cash			
used by operating activities:			
Depreciation		672,489	584,191
Amortization		8,065	8,065
Net realized and unrealized gains on investments		(11,180,816)	(7,855,302)
Changes in operating assets and liabilities:			
Accounts receivable		77,954	110,550
Pledges receivable		(190,135)	(308,574)
Grants receivable		6,569	78,429
Inventory		(40,707)	4,567
Prepaid expenses		39,537	(48,809)
Accounts payable		335,227	(6,315)
Accrued expenses	_	(30,917)	29,651
Net Cash Used by Operating Activities		(3,187,133)	(5,714,201)
Cash Flows from Investing Activities:			
Proceeds from sales of investments		5,880,000	2,936,502
Purchases of investments		(551,910)	(5,533,000)
Change in charitable remainder trusts and gift annuities		(171,514)	(37,207)
Purchases of property and equipment	_	(1,199,166)	(1,323,187)
Net Cash Provided (Used) by Investing Activities		3,957,410	(3,956,892)
Cash Flows from Financing Activities:			
Payments of debt obligations		(68,335)	(68,225)
Proceeds from debt issued	_	<del>-</del> -	153,710
Net Cash Provided (Used) by Financing Activities	_	(68,335)	85,485
Net Increase (Decrease) in Cash		701,942	(9,585,608)
Cash, beginning	_	279,401	9,865,009
Cash, ending	\$_	981,343 \$	279,401
Supplemental disclosures of cash flow information:  Cash paid for interest	\$_	6,202 \$	9,932

#### **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 1 - Organization and Summary of Significant Accounting Policies

## Nature of Activities

San Diego Museum of Art (Museum) is a California nonprofit corporation formed in 1925. The Museum's purpose is to promote artistic interests, operate a museum and related facilities, maintain collections of art and assist in the education and entertainment of those interested in art. The Museum's support and revenue comes primarily from memberships, contributions, admissions and investment returns.

## **Financial Statement Presentation**

The Museum reports information regarding its financial position and activities according to the three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

- Unrestricted net assets represent expendable funds available for operations, which are not otherwise limited by donor restrictions.
- Temporarily restricted net assets consist of contributed funds subject to donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the Museum may spend the funds.
- Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the assets be
  maintained in perpetuity usually for the purpose of generating investment income to fund current
  operations.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## Accounts and Grants Receivable

Accounts and grants receivable consist primarily of amounts due in less than one year from the City of San Diego, other museums and miscellaneous other small amounts. Because of the nature of the Museum's revenues and collection history, no allowance for doubtful accounts is deemed necessary at June 30, 2014 and 2013.

#### Pledges Receivable

Pledges that are expected to be collected within one year are recorded at their net realizable value. Pledges that are expected to be collected in future years are discounted to their estimated net present value. After pledges are originally recorded, an allowance for uncollectible pledges may be established based on specific circumstances.

#### Inventory

Inventory consists primarily of books and catalogs for resale and is valued at the lower of cost (first-in, first-out method) or market.

### Property and Equipment

The Museum capitalizes all expenditures for property and equipment in excess of \$2,500. Equipment and improvements are recorded at cost or at estimated fair value at date of gift if donated. Expenditures for maintenance and repairs are charged against operations. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets of five to 57 years.

## **Deferred Charges**

Bond issuance costs and the bond underwriter's discount are capitalized and amortized using the straight-line method over the term of the bonds.

#### Charitable Remainder Trusts

Charitable remainder trusts are trusts established in connection with split-interest agreements, in which the donors or third-party beneficiaries receive specified distributions during the term of the agreements. Remainder trusts are recorded at net present value which approximates market value. Upon termination of the trusts, the Museum receives the assets remaining in the trusts.

#### **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 1 - Organization and Summary of Significant Accounting Policies, continued

## Charitable Gift Annuities

All gift annuities are managed by local banks in accordance with a Trust Agreement. The gift annuity agreements are negotiated between the Museum and the donor/annuitant and are based on the rate tables approved by the California Insurance Commissioner for gift annuity agreements. Annuities are recorded at net present value which approximates market value.

The Museum does not allow distributions, except to cover expenditures payable to the annuitant and necessary administrative expenses of the fund, until the annuity matures.

#### Investments

The Museum carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the statements of financial position. The fair value is determined using quoted market prices. Alternative investments, for which quoted market prices are not readily available, are valued at fair value by the investment manager based on factors deemed relevant by the manager including, but not limited to, market conditions, purchase price, estimated liquidation value, restrictions on transfer and meaningful third party transactions in the private market. Because of the inherent uncertainty of valuations, the estimated fair values may differ significantly from the values that would have been used had a ready market for such investments existed or had such investments been liquidated, and those differences could be material. Unrealized gains and losses are included in the change in net assets in the statements of activities.

Investment return on restricted assets is reported as an increase in unrestricted net assets if the asset restriction expires in the reporting period in which the income is recognized. All other restricted investment return is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

#### Collections

The Museum maintains collections of art that are significant in relation to its total assets. Collection items acquired either through purchase or donation are not capitalized or recognized as revenues or gains provided that such donations are added to collections and are held for public exhibition, education, or research in furtherance of public service rather than financial gain; are protected, kept unencumbered, cared for, and preserved; and are subject to a policy that requires the proceeds from sales of collection items to be used to acquire other items for collections. Purchases of collection items are recorded as decreases in unrestricted net assets if purchased with unrestricted assets and as decreases in temporarily restricted net assets if purchased with donor-restricted assets. Proceeds from deaccessions or insurance recoveries are reflected in the statements of activities based on the absence or existence and nature of donor-imposed restrictions. The Museum employs curators to ensure that the collections are protected and preserved.

#### Revenue and Support

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are satisfied within the same reporting period are reported as unrestricted support in that period.

#### Contributions

Many individuals volunteer their time and perform a variety of tasks that assist the Museum with various programs. The services do not meet the criteria for recognition as a contribution, and are not reflected in the financial statements. The fair market value of contributed professional services is reported as support and expense in the period in which the services are performed. Contributions of noncash assets, except for works of art, are recorded at their fair values in the period received.

#### **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 1 - Organization and Summary of Significant Accounting Policies, continued

### Advertising

The Museum follows the policy of charging the costs of advertising to expense as incurred.

#### Income Tax Status

The Museum is a qualified nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. However, the Museum remains subject to taxes on any net income which is derived from a trade or business regularly carried on and unrelated to its exempt purpose.

The Museum follows accounting standards generally accepted in the United States of America related to the recognition of uncertain tax positions. The Museum recognizes accrued interest and penalties associated with uncertain tax positions as part of the statement of activities, when applicable. Management has determined that the Museum has no uncertain tax positions at June 30, 2014 and 2013 and therefore no amounts have been accrued.

The Museum files informational and income tax returns in the United States, California, and in local jurisdictions. With few exceptions, the Museum's federal income tax returns for the years prior to 2010 are closed. State and local jurisdictions have statutes of limitations that generally range from three to five years.

#### Fair Value Measurements

The Museum defines fair value as the exchange price that would be received for an asset or paid for a liability in the principal or most advantageous market. The Museum applies fair value measurements to assets and liabilities that are required to be recorded at fair value under generally accepted accounting principles. Fair value measurement techniques maximize the use of observable inputs and minimize the use of unobservable inputs, and are categorized in a fair value hierarchy based on the transparency of inputs. In addition, the Museum reports certain investments using the net asset value per share as determined by investment managers, allowing the net asset value per share to represent fair value for reporting purposes when the criteria for using this method are met. The three levels are defined as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the same term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The carrying value of cash, receivables, other current assets, and payables approximate fair values as of June 30, 2014 and 2013, due to the relative short maturities of these instruments.

## Subsequent Events

The Museum has evaluated subsequent events through November 24, 2014, which is the date the financial statements were available to be issued.

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 2 - Investments

The fair market value of investments is categorized as follows for the year ended June 30, 2014:

Description		Level 1		Level 2	Level 3	_	Total
Money market funds	\$	2,074,246	\$	-	\$ - \$	6	2,074,246
Mutual funds:							
Large cap – domestic		23,007,374		-	-		23,007,374
Large cap – international developed		-		11,801,098	-		11,801,098
Large cap – emerging markets		3,417,997		-	-		3,417,997
Mid cap – domestic		-		4,138,640	-		4,138,640
Small cap – domestic		2,282,014		1,631,665	-		3,913,679
Fixed income – domestic		13,346,788		-	-		13,346,788
Fixed income – international		5,174,175		-	-		5,174,175
Equity securities:							
Large cap – domestic		484,557		-	-		484,557
Large cap – international developed		337,327		-	-		337,327
Large cap - emerging markets		118,584		-	-		118,584
Mid cap – domestic		75,916		-	-		75,916
Small cap – domestic		29,109		-	-		29,109
Alternative investments:							
Absolute return hedge funds		-		-	5,612,511		5,612,511
Private equity funds		-		-	6,458,857		6,458,857
Beneficial interest in assets held							
at the San Diego Foundation	_	-			882,435	_	882,435
	\$_	50,348,087	\$_	17,571,403	\$ 12,953,803 \$	S_	80,873,293

Level 2 investments are valued once a month and their values are reported at that value. Level 3 investments are valued based on the reported market values by the management of the funds held.

Changes in the fair value of level 3 investments for the year ended June 30, 2014 are as follows:

	Absolute return hedge funds	_	Private equity funds	 Beneficial interests in assets held at the San Diego Foundation		Total
Fair value, beginning	\$ 5,115,318 \$	\$	6,077,393	\$ 801,285	5	11,993,996
Transfers	-		(147,946)	-		(147,946)
Distributions	-		(22,059)	(38,143)		(60,202)
Investment expenses	-		(13,061)	(4,265)		(17,326)
Investment gains	497,193		564,530	123,558		1,185,281
Fair value, ending	\$ 5,612,511	\$_	6,458,857	\$ 882,435	§	12,953,803

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 2 - Investments, continued

Commitments and redemption schedules for those investments valued based on net asset values are as follows:

Description	_	Fair value at June 30, 2014	Unfunded commitments	Redemption frequency	Redemption notice period
Mutual funds [a]:					
Large cap – international developed	\$	11,801,098	none	monthly	10 – 30 days
Mid cap – domestic		4,138,640	none	monthly	7 days
Small cap – domestic		1,631,665	none	quarterly	30 days
Absolute return hedge funds [b]		5,612,511	none	quarterly	90 – 95 days
Private equity funds [c]		6,458,857	3,025,498	not allowed	n/a

<sup>[</sup>a] Mutual funds represent investments in publically traded companies, using various strategies as identified above.

The fair market value of investments is categorized as follows for the year ended June 30, 2013:

Description		Level 1		Level 2	Level 3	_	Total
Money market funds Mutual funds:	\$	1,851,223	\$	-	\$ -	\$	1,851,223
Large cap – domestic		17,414,175		_	_		17,414,175
Large cap – international developed		-		11,393,560	-		11,393,560
Large cap – emerging markets		1,862,244		-	-		1,862,244
Mid cap – domestic		-		3,888,363	-		3,888,363
Mid cap – emerging markets		1,734,801		-	-		1,734,801
Small cap – domestic		-		1,493,614	-		1,493,614
Fixed income – domestic		12,358,968		-	-		12,358,968
Fixed income – international		1,840,786		-	-		1,840,786
Equity securities:							
Large cap – domestic		6,413,914		-	-		6,413,914
Large cap – international developed		153,464		-	-		153,464
Large cap - emerging markets		132,561		-	-		132,561
Mid cap – domestic		65,746		-	-		65,746
Small cap – domestic		2,251,638		-	-		2,251,638
Alternative investments:							
Absolute return hedge funds		-		-	5,115,318		5,115,318
Private equity funds		-		-	6,077,393		6,077,393
Beneficial interest in assets held							
at the San Diego Foundation	_	-			801,285	_	801,285
	\$_	46,079,520	\$_	16,775,537	\$ 11,993,996	\$_	74,849,053

<sup>[</sup>b] Absolute return hedge funds are considered to be investments in fund of funds. These investments employ a variety of strategies including absolute return, various long/short strategies, and credit funds of which \$3,852,092 is subject to a one year lockup period.

<sup>[</sup>c] Private equity funds are invested in funds organized as limited partnerships which invest in real estate, mezzanine capital, secondaries, investments in distressed securities, and buyouts.

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 2 - Investments, continued

Changes in the fair value of level 3 investments for the year ended June 30, 2013 are as follows:

	Absolute return hedge funds	 Private equity funds	•	Beneficial interests in assets held at the San Diego Foundation	_	Total
Fair value, beginning	\$ 4,611,735	\$ 5,533,024	\$	764,793	\$	10,909,552
Transfers	-	(36,283)		-		(36,283)
Distributions	-	(1,070)		(33,761)		(34,831)
Investment expenses	-	(34,926)		(4,048)		(38,974)
Investment gains	503,583	 616,648		74,301	_	1,194,532
Fair value, ending	\$ 5,115,318	\$ 6,077,393	\$	801,285	\$_	11,993,996

Commitments and redemption schedules for those investments valued based on net asset values are as follows:

Description	 Fair value at June 30, 2013	Unfunded commitments	Redemption frequency	Redemption notice period
Mutual funds [a]:				
Large cap – international developed	\$ 11,393,560	none	monthly	10 – 30 days
Mid cap – domestic	3,888,363	none	monthly	7 days
Small cap – domestic	1,493,614	none	quarterly	30 days
Absolute return hedge funds [b]	5,115,318	none	quarterly	90 – 95 days
Private equity funds [c]	6,077,393	4,546,926	not allowed	n/a

<sup>[</sup>a] Mutual funds represent investments in publically traded companies, using various strategies as identified above.

<sup>[</sup>b] Absolute return hedge funds are considered to be investments in fund of funds. These investments employ a variety of strategies including absolute return, various long/short strategies, and credit funds of which \$3,493,304 is subject to a one year lockup period.

<sup>[</sup>c] Private equity funds are invested in funds organized as limited partnerships which invest in real estate, mezzanine capital, secondaries, investments in distressed securities, and buyouts.

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 2 - Investments, continued

The following schedules summarize the investment return and its classification:

	_	June 30, 2014						
		Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Interest and dividends	\$	316,871 \$	98,767 \$	- \$	415,638			
Investment expenses		(313,512)	(103,347)	-	(416,859)			
Net realized gains		178,300	59,377	-	237,677			
Net unrealized gains		8,201,124	2,742,015	-	10,943,139			
Change in charitable remainder trusts	_	<u> </u>	(2,598)	195,455	192,857			
Investment return	\$_	8,382,783 \$	2,794,214 \$	195,455 \$	11,372,452			

	_	June 30, 2013						
	_	Unrestricted	Temporarily Restricted	Permanently Restricted	Total			
Interest and dividends	\$	611,562 \$	201,101 \$	- \$	812,663			
Investment expenses Net realized gains		(267,493) 329,926	(98,211) 121,802	-	(365,704) 451,728			
Net unrealized gains Change in charitable remainder trusts	_	5,369,004 	2,034,570 (3,622)	- 55,702	7,403,574 52,080			
Investment return	\$	6,042,999 \$	2,255,640 \$	55,702 \$	8,354,341			

## Note 3 – Pledges Receivable

Pledges receivable consist of the following:

	_	2014	_	2013
Due in one year or less Due after one year through five years	\$	557,667 46,167	\$ 	413,699 -
	\$	603,834	\$_	413,699

No allowance was considered necessary at June 30, 2014 and 2013 because management believes that all amounts are collectible. No discount was imputed because management determined the amounts to be insignificant.

#### **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 4 - Property and Equipment

The Museum buildings constructed with Museum funds have been gifted to the City of San Diego. Other improvements to the real property by the Museum will revert to the City of San Diego at the termination of the lease agreement (Note 5). Improvements made and assets owned by the Museum are as follows:

	_	2014	2013
Building and improvements	\$	14,935,538 \$	14,126,267
Furniture, fixtures and equipment		361,104	369,353
Construction in progress		411,798	92,989
		15,708,440	14,588,609
Less accumulated depreciation		(9,000,328)	(8,407,174)
	\$	6,708,112 \$	6,181,435

#### Note 5 - Leases

The Museum leases real property located in Balboa Park from the City of San Diego. The lease term is 25 years commencing March 1, 1990 with an option to extend an additional 25 years at the Museum's option, and provides for renegotiation of lease provisions every five years. Renegotiation affects alterations in the terms and conditions of the lease solely to reflect any significant changes which have occurred during the interim period and shall not increase the consideration, terminate the lease, or shorten the term. Consideration for the lease is the Museum's agreement to operate an art museum and related services for the benefit of the general public. No amounts have been reflected in the financial statements for the use of the real property as no objective basis is available to measure the relative value. On September 18, 2014, the option to extend the lease was executed. The new lease expires February 28, 2040 and retains the same terms.

## Note 6 - Debt Obligations

The Museum issued \$6,000,000 of variable rate demand certificates of participation through the County of San Diego. The purpose of the issue was to fund the remodeling of the Museum's office facilities and the renovation of the museum building. Payments of principal and interest with respect to the certificates are supported by an irrevocable direct-pay letter of credit issued by Wells Fargo Bank. The interest rate on the issue was 0.10% and 0.12% at June 30, 2014 and 2013, respectively. The principal is due in full on September 1, 2030. As of June 30, 2014, the Museum has made voluntary early principal payments of \$300,000.

The Museum entered into four loan agreements with San Diego Gas & Electric Company (SDG&E) to provide contracted services to replace and upgrade lighting and mechanical fixtures. The loans are payable in monthly installments through May 2016. All loan agreements were paid in full as of July 31, 2014.

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 6 - Debt Obligations, continued

Principal payments on debt obligations at June 30, 2014 are due as follows:

Year Ending June 30	_	
2015	\$	113,895
2016		-
2017		-
2018		-
2019		-
Thereafter		5,700,000
Total	\$	5,813,895

## Note 7 - Restrictions on Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

	_	2014	2013
Art acquisitions	\$	96,944 \$	96,944
Charitable remainder trusts and gift annuities	*	377	24,320
Education		369,074	559,039
Exhibits		761,066	51,181
Other special projects		179,562	295,054
Unappropriated endowment earnings	_	10,611,146	9,307,226
		_	
	\$_	12,018,169 \$	10,333,764

## Note 8 - Employee Retirement Plan

The Museum sponsors a tax deferred annuity plan (the Plan) that qualifies under Section 403(b) of the Internal Revenue Code and covers substantially all employees. On behalf of each eligible employee, the Plan allows the Museum to contribute 3.5% of compensation. For the years ended June 30, 2014 and 2013, the Museum contributed \$105,682 and \$115,174, respectively.

## Note 9 - Endowments

The Museum's endowment consists of both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 9 - Endowments, continued

The Board of Trustees of the Museum has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Museum classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Museum in a manner that is consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Museum considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Museum and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Museum
- 7) The investment policies of the Museum

At June 30, 2014, the endowment net assets composition by type of fund consists of the following:

	_	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$	- \$	10,611,146 \$	9,032,101 \$	19,643,247
Charitable remainder trust assets to be included in endowment		-	-	2,605,175	2,605,175
Board-designated endowment funds	_	51,650,250		<u> </u>	51,650,250
Total endowment funds	\$_	51,650,250 \$	10,611,146 \$	11,637,276 \$	73,898,672

At June 30, 2013, the endowment net assets composition by type of fund consists of the following:

	•	Unrestricted	_	Temporarily Restricted	• •	Permanently Restricted	_	Total
Donor-restricted endowment funds	\$	-	\$	9,307,226	\$	8,585,726	\$	17,892,952
Charitable remainder trust assets to be included in endowment		-		-		2,409,720		2,409,720
Board-designated endowment funds	•	47,804,254	· -	-		-	_	47,804,254
Total endowment funds	\$	47,804,254	\$	9,307,226	\$	10,995,446	\$_	68,106,926

## **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 9 - Endowments, continued

Changes in endowment net assets for the year ended June 30, 2014 consists of the following:

		Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$	47,804,254 \$	9,307,226 \$	10,995,446 \$	68,106,926
Donations		105,535	-	446,375	551,910
Investment return: Investment income Investment expenses Net realized and unrealized		321,191 (313,512)	103,340 (82,003)	-	424,531 (395,515)
gains Change in charitable remainder		8,128,103	2,796,819	-	10,924,922
trust assets Total investment return		8,135,782	2,818,156	195,455 195,455	195,455 11,149,393
rotal investment return		0,133,762	2,010,130	193,433	11,149,393
Appropriation of endowment assets for expenditure		(4,395,321)	(1,514,236)	<u>-</u>	(5,909,557)
Endowment net assets, end of year	\$	51,650,250 \$	10,611,146 \$	11,637,276 \$	73,898,672
Changes in endowment net assets for	r the	year ended June	30, 2013 consists	of the following:	
			Temporarily	Permanently	
		Unrestricted	Restricted	Restricted	Total
Endowment net assets, beginning of year	\$	41,563,937 \$	8,646,753 \$	10,939,744 \$	61,150,434
Investment return: Investment income Investment expenses Net realized and unrealized		768,076 (267,493)	354,216 (106,004)	-	1,122,292 (373,497)
gains		10,333,895	2,011,048	-	12,344,943
Change in charitable remainder trust assets		-	-	55,702	55,702
Total investment return		10,834,478	2,259,260	55,702	13,149,440
Appropriation of endowment assets					
for expenditure		(4,594,161)	(1,598,787)		(6,192,948)
Endowment net assets, end of year	\$	47,804,254 \$	9,307,226 \$	10,995,446_\$	68,106,926

#### **Notes to Financial Statements**

Years Ended June 30, 2014 and 2013

## Note 9 - Endowments, continued

## Return Objectives and Risk Parameters

The Museum has adopted investment and spending policies for endowment assets that attempt to provide funding for the operating expenses of programs supported by its endowments and increase the value of the original contributed capital by an amount not less than the annual increase in the Consumer Price Index (CPI). In order to meet this objective, the endowment asset portfolio is structured to achieve a compounded annual return, net of investment management expenses, of 6% plus the annual rate of inflation (Target Return) over ten years. In achieving the Target Return, the Museum seeks to maintain a level of portfolio risk, as measured by the annualized monthly standard deviation, commensurate with the portfolio's market-related index. The market-related index is made up of selected market indices that are representative of the asset classes in which the portfolio is invested and which is weighted in the same percentages as the asset classes in which the portfolio is invested.

### Investment Strategy

The investment strategy of the Museum is to develop a diversified portfolio of investments. For equity investments, the selection of such holdings is based on the merits of long-term ownership without the intent of short-term trading. To achieve the Target Return, the Museum relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends).

## **Spending Policy**

Each year, the Museum appropriates a portion of the fair market value of endowment assets for distribution. The portion of the fair market value appropriated for the years ended June 30, 2014 and 2013 was 5.00% and 5.25%, respectively. Market value, for the purpose of calculating the spending policy, is the based on the trailing twenty quarter average of the market value of the endowment assets as of December 31<sup>st</sup> of each year. The Board of Trustees may, upon recommendation of the Finance Committee, in response to changes in economic circumstances, raise or lower the percentage to be distributed in any given year.

#### Note 10 - Concentration of Credit Risk

The Museum maintains its cash in bank deposit accounts that are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000 per financial institution. The Museum maintains cash balances at several banks which, at times, exceed the federal insurable limit. As of June 30, 2014 and 2013, the Museum's uninsured cash balance was \$496,862 and \$735,401, respectively.

## Note 11 - Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Note 12 - Reclassifications

Certain items in the 2013 financial statements have been reclassified to conform to current year classifications. Such reclassifications had no effect on previously reported changes in net assets.



## **Schedule of Contributions**

Years Ended June 30, 2014 and 2013

	June 30, 2014							
	Unrestricted	. <u>-</u>	Temporarily Restricted	• ,	Permanently Restricted	_	Total	
Individual gifts Corporate support Trustee support Foundations Contribution box	\$ 1,574,058 209,390 129,384 173,076 2,630	\$	592,236 78,334 38,100 321,421	\$	446,375 - - - -	\$ 	2,612,669 287,724 167,484 494,497 2,630	
	\$ 2,088,538	\$	1,030,091	\$	446,375	\$	3,565,004	
			June 30, 2013 Temporarily Permanently					
	Unrestricted	-	Restricted	- ,	Restricted	-	Total	
Individual gifts Corporate support Trustee support Foundations Contribution box	\$ 986,893 320,593 195,220 297,627 1,617	\$	28,157 - 160,232 623,128 -	\$	- - - -	\$	1,015,050 320,593 355,452 920,755 1,617	
	\$ 1.801.950	\$	811.517	\$	-	\$	2.613.467	